### EL PASO HERALD

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#### The New St. Louis Charter

T. LOUIS, fourth largest city in the United States, is to vote January 31 upon the adoption of a new city charter, which is a more radical departure from the old methods than has so far been attempted by any of the larger cities. New York in planning the government of the greater city created many new precedents. Boston recently adopted a "commission" form of government greatly modified and having still many of the detrimental features of the old system.

Kansas City has greatly simplified her governmental system, but she retains the two chambers of the municipal legislature and the number of elective officers is far too large to make the municipal government quickly responsive to the popular will and progressive demands. The board which framed Kansas City's new charter was composed of many of the most progressive thinkers and vigorous public workers in the city. The board fully informed itself upon the features of the newer charters that have been adopted within the last two or three years by second and third class cities throughout the United States, and it went as far in suggesting radical changes as it believed the majority of the people would sanction. A progressive charter previously drawn up had been defeated by the people, and the progressive charter previously drawn up had been deleated by the people, and the new board did not wish to score another failure. The new Kansas City governnent is a vast improvement over the old.

St. Louis, however, has gone much further than Kansas City dared to in deerting from the old system. A brief summary of the proposed St. Louis charter Ill be of interest to every student of municipal government. The problem of municipal government in a city as large as St. Louis is so very different from the problem in cities of 100,000 and less that the experience of smaller cities is of value only to a very limited degree. It speaks well both for the essential soundness of the Texas plan of municipal government and for the far-seeing wisdom of the charter revision board in St. Louis that the proposed new charter goes so far towards realizing the ideal of experienced and well poised municipal reformers.

The revision board has been in session for more than a year and the cardinal rinciple entering into its work has been to concentrate power and responsibility in the hands of a few officials. Under the new charter only 18 officials are to be elected by the people, including only three executive officers. This is a radical reduction from the present 41 legislative officers elected by the people and 10 executive officers, cutting the municipal ticket down about two-thirds. The new city council is to consist of only 14 members elected at large without ward repre-

More than 7500 municipal employes, hitherto political appointees, are placed under civil service regulations. No franchise is to go into effect until three months after its enactment by

the council. The franchise provisions of the new charter are very broad, asserting unmistakable terms the supreme power of the municipality. Fifteen percent of the registered voters can demand a referendum on any franchise within three nths of its passage, and if a majority of those voting at the franchise election do not favor the franchise, it becomes null and void.

A single police commissioner appointed by the mayor is to preside over the police department. A very large number of elective or appointive offices are abolished altogether. The membership of the various commissions is reduced to a reasonable working number, and responsibility for their appointment and effectiveness is fixed upon the mayor, who is to have a salary of \$10,000 a year, while

members of the council are to receive \$1800. The mayor is elected for four years; many appointive officers have four year terms, but municipal elections for the choice of a part of the officers are to be held every two years, and the various legislative and executive bodies are thus made continuous, with four year terms, overlapping, for most elective and appointive officers. The mayor is removable from office by two-thirds vote of the council for good cause. The mayor can remove any appointive officer without trial, merely stating a reason in writing; there is an exception made, however, in the case of members of the civil service commission, who can be removed only by the council. Heads of departments have the power of appointment and removal without reference to the mayor.

A board of public improvements is to consist of five members appointed by the mayor with salaries of not less than \$8000 per year each; three of the five must be men of technical training and experience. This board appoints six department heads, including engineering and construction, streets, water, buildings, parks and public places, public utilities. An interesting provision in connection with public utilities franchises is the requirement that any street railway comshall have the right to run its cars over the tracks of any other street railcompany in whole or in part on the payment of just compensation for the of, under rules and regulations prescribed by the municipal council.

Every salaried officer and employe of the city must take an oath that "he will not be influenced by any consideration except that of merit and fitness in tment of officers and the engagement or promotion of employes; that will neither make nor authorize the expenditure of money otherwise than for equate consideration and efficient service to the city."

The new charter is a model document, progressive to the limit of safe experi-

ence and wise government. It is free from fads and untested innovations, and its adoption should result in giving St. Louis the best municipal government in existence for a city of the first class.

at least two happy hearts in El Paso Christmas day—the giver's no less than the boy's. The Herald has received \$1.50 more for the little crippled boy, so there will be

The Mexican insurrectos seem to love to play tricks, to do spectacular and almost ludicrous things. They seem to have a sense of humor of the sort that so often goes with mountain men.

#### The Spell Of Christmas

FTER all be he heathen or heretic, atheist or Christian, the man who does not feel in some degree the spell of Christmas time is only a badly drawn caricature of a man. It is a world wide festival among people of many races and many tongues. It is the season of greatest outpouring of human sentiment and sympathy, and there is a certain warmth of social atmosphere at this period that affects the lowliest and the highest. Men and women meet and greet with truer smile and sincerer handclasp. Children seem to possess the earth and the little tyrants have no rebels to crush, for all the elders have long since sur-

rendered at discretion. It is the day of the child, when all the hard and sordid and wrinkled thoughts and acts ought to be pushed away to make room for the white souls. Indefinable as the lure of the opal hills, this tingling in the air, this feeling of love and fellowship with all children everywhere, and warmer friendliness with all the men and nen of earth's big family, are as inseparable from the season and the thought of Christmas as are the fir tree, the jolly Santa Claus, the candles and the sparkling

So seriously we all take ourselves the rest of the year, what a relief to become as little children on this one day of the 365, to throw off, if only for a few hours, the pressing cares of existence, and to look clearly and without regrets or tears into the eyes of child companions, eyes deep and liquid like the heart of the sapphire, clear and sparkling as the light of the winter stars.

A starry sky, children pressing round, frost in the air, the odor of balsam, the glow of tiny candles, mirthful excitement—these, with the irrepressible dispocition to bring a moment of happiness to another, are enough to mark Christmas and make it worth enjoying and remembering, even if there were no other or religious significance in the day. Call it the children's festival, and try to live it out with never a single thought about yourself. It is good medicine for the

A trade journal of the provision trade declares that a Japanese named Chima, owning 7000 acres of potato fields in California and controling many thousands of acres more through his countrymen, has cornered half the state's potato crop, and has already raised prices to clear nearly \$200,000 for himself and associates. Thus, do the tan races ape American ways.

St. Louis is the fourth city in the United States but that does not prevent her from spending \$100,000 a year to advertise herself and make herself still greater. No city is ever big enough, strong enough, or rich enough to stop advertising or to depend on others for her advancement. El Paso got the idea a year or two ago that everything was coming her way without much further effort, and we are reaping the fruits of our mistaken policy of neglect.

### UNCLE WALT'S Denatured Poem

E'LL all be cordial, blithe and gay, as usual, on Christmas day. Our faces will be wreathed in smiles of facility will be wreathed in smiles, of foreign and domestic styles; we'll radiate a sunny glee, and show how genial we can be, and bless the children as they play; we'll all thaw out on Christmas day. And when the Christmas day is done, we'll turn again to coining mon, with frowning brows

CHRISTMAS

and eyes severe—why not be gay throughout the year? On Christmas day we'll all be kind, forgetful of the workday grind; we'll loosen up without a groan, forget to pinch the shining bone; we'll send some doodads to the poor, and swell their happiness, for sure. And when the Christmas day is gone, we'll say: "Time lost, so help me John!" And then we'll break our foolish necks to nail the shekels

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Wass Mason

#### By Dr. Success Talks To Men and Boys Madison STICK TO ONE THING. Peters

and kopeks, with toiling hands and faces drear-why not be glad throughout the

year? Why not into the world of toil, endeavor, scheming and turmoil, import

some Christmas atmosphere, and keep it there throughout the year?

ing advertisement: "Wanted, situation by a practical printer, any department in a printing and publishing house. Would accept a professorship in an academy. Has no obection to teaching ornamental painting and penmanship, geometry, and many other sciences. Has had some experience as a lay preacher. Would ave no objection against forming a small class of young ladies and gen-tlemen to teach them dancing. Would also accept a position as tenor singer a choir."

Not receiving an answer, in disgust, he added: "Will accept a job to saw and split wood at half the usual rates."

The Glued-Together Dog. Many men are like the dog in a amous preparation of glue. A train ran over the dog. The dog was put to-gether with the celebrated preparation nd was just as good as new, except in the haste of putting him together, one pair of his legs was up, while the other pair was down, and when he got tired running on one pair, he flopped ver and ran on the other pair.

To succeed you must be unanimous with yourself. The man who runs on side lines, unless the side lines run to the main track, wastes his energies, fails in all his undertakings.

ing the chemical analysis of a plant, one He answered: "I know nothing about all."

VE of our papers ran the follow- | chemistry." He was a naturalist. Even specialists have their specialty. An All Around Fellow

"My father," said a little fellow, bragging about his father, "can do almost anything; he's a notary public, a druggist, a horse doctor, he can pull teeth, he can mend wagons and things, he can play a fiddle and he is a jackass at all trades."

Sydney Smith says: "Very often the modern precept of education is, 'Be ignorant of nothing,' but my advice is, have the courage to be ignorant of a great number of things, that you may avoid the calamity of being ignorant of all things.

In ancient times great men aspired to know everything, but the day of universal knowledge is past. The true measure of a successful man's learning today is the number of studies which he chooses to let alone. As with knowledge, so with work.

Concentrate Your Thinking.

The highest ability scattered upon a multitude of objects accomplishes nothing, while a thimbleful of brains concentrated upon the one thing in hand accomplishes miracles. Momentum in physics properly directed will drive a tallow candle through an inch board. No matter what you undertake don't leave it until you can reach your arms mothers his enthusiasm, and usually around it and clench your hands on the other side. One of Ignatius Loy-Agassiz was asked his opinion touch-ola's maxims was: "He who does well one thing at a time, does more than

## The Lamp Of Love

By Frank Toussaint.

The Herald's Daily Short Story

THE evening I arrived at the post! of Ksar-el-Hadid with my spahis I went out for a walk along the trail towards Doued to smoke a few cigarets. After the heat of the day, the lyptus and laurel trees made me forget the time. When I started back towards the camp twilight was already falling ness by the darkness of the desert. My comrades were expecting me for dinner throat. and I did not want to give them the impression that I did not care for their natives away. invitation. Fortunately I had heard of a short cut along a path skirting the graveyard, and following this hurried towards Ksar-el-Hadid.

In the distance a little below I could see the lights of the oasis, twinkling like stars. I was on the right way. evidently, and soon caught sight of the graveyard, situated on a small hill. My surprise was boundless, for I saw a bright flame illuminating a number of osses and graves. Was it perhaps a grave digger digging a grave at this our, or perhaps an Arab plundering I was about to make a rush for the spot, when I thought I saw a shadowy form running away-my pres ence must have been discovered. silence, the darkness, the vague fear that takes hold of you when near a cemetery, and the light on the humble tombstones, all this added to my ner-

garden of the dead. It was surrounded by a thick hedge of thorny mimosas, and to burst open the gate was impos sible. From the distance came the bay ing of the jackals, the wind was moaning in the tree tops and chasing clouds across the sky, wiping out the stars. I threw a last glance towards the cemetery. The bright light seemed to have hyptonized me and I found it difficult to leave.

The orderlies had just served the cof-Lieutenant Barennes began his

story, as beautiful and mysterious as any of the stories we know here. I just heard me speak, the loving woman who wanted to perpetuate an illustrious memory in a magnificent manner. "It happened just six months ago in

June. Following an old tradition which we live up to very faithfully, the officer, whose place I took, on the morning of his departure, took me to the ceme tery where 30 of our soldiers rest in eternal sleep. My predecessor stopped in front of 10 graves hidden under the

"Here are the graves of the n who fell at El-Mungar,' he said, saluting respectfully.

These words were enough. Every one of us knows of the feat of Tisserand, who, with a handful of men of the foreign legion, duplicated that of Leopidas at Thermapylae and of Captt, Gereaux at Sidi-Brahim

"'Here is the grave of a hero,' he added, 'corporal Daniele, an Italian by birth, whom we buried here five days after the battle at El-Mungar. He got two bullets in his chest while defending the dead body of sergeant Pradler With the profile of a Malatesta, this Italian's real name was never known to is, but we had reason to think that he belonged to one of the most noble families of Venice and was driven into the foreign legion by his love of adventure. To us he was only Daniele.'

One morning, some weeks later, while I was watching my men at target practice, I suddenly thought I must dreaming. From the direction of Mahareb came the snorting sound of an auto. The troopers, too, had heard it could ever take it into his head to drive an auto across the desert of Ksar-el-Hadid? You know our roads, barely visible in the sand, you know how hard is for our wagons to follow them, The noise of the motor grew louder and I must admit that I did not follow the target practice with overrauch atten-Suddenly a sentry came rushing

"Lieutenant," he panted, when he reached me, "there te near the camp a white woman who has just steppe from an 'araba' without any horses."

I jumped into the saddle and galloped towards the unknown woman who had braved the dangers of the desert. Her beauty made such an impression on me that I kept her hand in mine was followed with incredible swift. much longer than strictly necessary ner possible, and my words of welcome stuck in my The sentry had chased the curious

In her soft voice, with a slightly foreign accent, she said: "Excuse me, I play their roles as aids to Santa Claus. ment store, especially when exhibited am dying with thirst, would you kindly get me a little water?"

I led her to my veranda. She sank down in a rocking chair and burst out I had forgotten that she was thirsty and tired. I tried to understand her, but did not know what to think.

"Pardon me," she sobbed. "I though I was strong enough, that I had no closed his eyes, that perhaps his dying lips pronounced my name, it is here that he was buried by strange hands. Her voice broke and her tears flowed She continued

"Monsieur, count Daniele di San Vi celli, my flance, whom I drove into death, is resting in the cemetery here and I have come to ask you to permit me to erect on his tomb a marble monument, which I have brought from his palace. Rio Canareggio, at Venice where we first met and loved each other. Here are 19,000 francs to pay for the maintenance of a lamp which I have brought and which is to burn over his grave as long as Ksar-el-Hadid re-

I bowed assent, too moved to say a word. She took both my hands, her beautiful eyes looked into mine for a moment. Then she hid her face in her hands and cried. An hour later the beautiful Venetian

marble monument had been erected on corporal Daniele di San Vicelli's tomb and the sun was shining on the inscrip "The water that cleanses you come

from a fountain that will last forever It washes away your sins and leaves you only the memory of the happiness you gave when I was yours." At dusk we were still in the cemetery

and the young woman lit the costly lamp hanging like a golden fruit from the palm tree. When the flame forth she threw herself on the tomb and I heard her repeat again and again the words: "Ai nu corl e lu donal a ti." "I had a heart and I gave It to you," I translated. It is the last verse of

Manduria's melancholy song.
"The next morning," Barennes finished, "she asked me to go with her to El-Mungar. She wanted to see the spot where her lover had defended sergean Pradier's body at the cost of his life. She walked laboriously through the burning sand to the top of the which our men for five hours against the attacks of Oulad-Djerir. When she reached it, she fainted

#### COBB AND THE RECALL. From Lordsburg (N. M.) Liberal.

Lamar Cobb. Clifton's delegate to th constitutional convention, has returned home, and is having a hard time trying to square himself with the Cliftonians Cobb's uncle, justice Lamar, has recently been appointed a member of the supreme court of the United States, and in that position will be called on to de-Our visit was over and we left the cide whether the Oregon plan of initiative legislation is constitutional, and it was the Oregon plan of initiative legislation that his nephew helped put into the Arizona constitution. Many will watch with interest to see if justice Lamar agrees with his nephew, constitutionalist Lamar Cobb.

#### HUDSPETH AND CONGRESS.

From the Alpine (Texas) Guide. "Hudspeth to be sent to Congress! says a big headline in the El Paso Herald. That's no news to us. Always

knew Claud would go that high, and it

wouldn't surprise us a little bit if the son-of-a-gun got to be president.

Childish Wishes Consulted In Selling Toys To Santa Claus

Ten Thousand Toy Factories Compete for the Annual Christ-

for their respective countries.

aggregation of playthings.

wares and exhibit them to the repre-

with unsalable toys, and will there-

Cater to Childish Wishes.

pean expositions to buy toys are men

who buy in vast quantities. Those from the United States represent big im-porting houses in New York and other

cities. After having made a thorough

study of what proved popular with the

boys and girls of the country last year,

the buyer tries to look into their little

hearts and inform himself as to any

changes in their wishes. Then he is

ready for business. He must be as care-

many toys that are unpopular; for

ful to buy toys destined to prove pop-

if he found, when he came back to the

good seller and that his house was not

adequately supplied to meet the demand,

When the toys are brought to New

York, sometimes almost by the ship-

load, they are sent to a big warehouse.

centers, and hundreds of large sample

rooms are converted into toy empori-ums. The importers aim to have their

supply of toys on hand by February, so that one Christmas is scarcely pass-

ed before preparations for another are

begun. Buyers from all over the Unit-

ed States flock to these toy emporiums

cember trade. Every device known in

the world of salesmanship, is employed

to make these toy emporium exhibits

is displayed in the most attractive man-

How Dealers Encourage Sales.

and make their selections for the De-

e will be a failure as a toy buyer.

United States, that a certain toy was a

ular, as he must be careful not to

The buyers who go to the big Euro-

fore be a failure in the business.

By Frederic J. Haskin

HE road which toys travel from far as to place a letter box in his store. inviting the children who come there to write their letters and place them in the shop to Santa Claus' pack is a long one. It usually begins at great toy exposition, where all the this box. He guarantes that if names and addresses are furnished the letters toy buyers of the world gather to look will be delivered in due time to Santa over the toys and to make selections Claus. As the agent of the good old saint, the dealer opens these letters and these expositions, perhaps the largest one in the world, is held in the city of makes a list of the names and address-Leipsic, Germany. Here, fully 10,000 toymaking establishments bring their es he finds. He not only notes the desires of the children who write the letters for the present Christmas, but tries to kep track of them for the next sentatives of Santa Claus, who journey from every country and every clime. year.

Another toy dealer, in order to get in Each exhibitor tries to display his wares to the best advantage, and it is safe to say that nowhere else in the touch with the boys and girls of his town, agreed to give a toy to every child who would come to his store and world may one behold such a marvelous leave his name and address. Nearly every youngster in the town came, and received a toy which ordinarily retails The men who constitute the army of toy buyers are without exception men with big hearts and a thorough underfor five cents. In this way the dealer got a large list of names and addresses standing of child nature. They must and made many friends who are exbe able to forecast the desires of the pected to stand him in good stead in the years to come. He is one of those children of the world before they can be successful toy buyers. It is a well recognized fact that Santa Claus has a farseeing business men who believe it to be good business policy to win nhe friendship of children. These children species of intuition which enables him to tell just what each child would like to have, and this makes the desires of are to be the grownups of tomorrow. and they will be a pulling power for children the final verdict as to what kinds of toys will find a ready sale. the store today and a big factor in its The buyer who is unable to approxi- trade in the future. mately forecast the demands of the Lets Them Have Free Hand. children will find himself overstocked

A merchant in Chicago who conducts one of the most important toy emporiums of that city makes it an invariable rule never to tell a child it must not handle the toys on the tables in his store. He says that the small amount which broken toys cost him is the best advertising he can do, and his clerks give a standing invitation to every boy and girl to play with the toys on exhibition to their hearts' content. He charges all broken toys to his advertising account and is thoroughly satisfied with the result.

A western toy dealer found last Christmas that he had on hand a lot of toys of the genral class designated as "slow movers." He wanted to get them off his shelves and decided to put them up at auction. With this end in view he placed the entire lot in his show windows and announced that he would sell them to the highest bidder, each bidder to mail his bid in a scaled envelope for the given toy desired. Upon the day announced the bids were ened and it was found that every one A reasonable number of each kind of of the toys had been bid on. While toy is selected and carried to the big some of them went for a song, the among some 20,000 or 30,000 stockhold-wholesale toy establishments. In the general average of the bids was such toy buying season the importers entoy buying season the importers en-tirely overrun the hotels of the trade percent above their cost

Many Special Features. Department store people always have a special feature of some kind to at-tract boys and girls and their fathers and mothers to the toy department. Last year a big store in Washington had three live indians of the Onandaga tribe come and take part in the exhibition of indian trappings. These in dians were from near Syracuse, New York, and reside close to the big coun-cil house of the Five Nations, where attractive to buyers. Toy railroads are the ceremonial fires have been kept there receive the order in time to send operated on schedules that are perfect-burning since long before the white them out on the evening delivery. The ly wrought out, and every kind of toy man set foot on American soil. Along grocer finds his idea a time-saver, but

with their fellow tribesmen they make even more of a business-getter, through a specialty of producing indian trappings and novelties, from tepees to The toys are then shipped to the re- snow shoes. These attract the eye and tail toy dealers of the country and they stir the heart of young America, and begin, about the middle of November, to are a great drawing card in the depart-

and look over the stock of toys, and | There is a certain p alert ears are kept open to hear their salesmanship running through comments and to convey them to old whole field of trade, but nowhere else Santa. Some toy dealers are more in-terested in furthering the work of San-keener discrimination or better ability ta than others. One dealer has gone so to size up his customer than in the re-

## On the Psychology of Wo-

man's Discontent with Domesticity. T is a matter of general observation | cause it has no proper outlet for its

that the socalled working woman - energies. meaning thereby the woman who tollows some gainful occupation in the business or professional world-is almost invariably a much happier. cheerler, more contented, more sane and philosophic woman than the domestic

mestic woman has the easier job, and the pleasanter lot in life. No matter how tired she may feel, how her head may ache, or what sorrow and anxiety she may be enduring, the business we man must gird herself up in her straight front, put enough powder on her nose to hide the ravages of her tears, and with a smiling face take her place behind desk or counter. mestic woman's work is not so exigent. If she doesn't feel well she can le things slide to a large degree. She can put off the disagreeable tasks until she in a mood for them. She can find time for a nap or to lie down for an hour or two with closed eyes in a darkened room, or indulge herself in a good,

Taking it by and large, there is no other career open to women that pays such large dividends as matrimony. the job of a wife is the best job that weman ever gets, and you would think that the domestic woman would realize what a cinch she has and would go about with a joyful mien, patting herself on the back and congratulating herself upon her luck. Disgruntled Married Women.

On the contrary, the prevailing expression among married women is that of a poor, persecuted, downtrodder martyr. They are the most disgruntled, discontented, querulous, whining class in the world. They have no pride in their jobs, nor joy in their labor. They magnify all its ills and overlook all of its advantages. Why is this? Why do the great ma-

of women find housework a distasteful occupation and domesticity dull and drab and dreary? It is because the domestic woman has too much time to think and not

enough to think about. For the most part household tasks are mechanical. After you have made up a bed 10,000 times, or swept a floor every morning for 15 or 20 years, you cease to be conscious of the individual motions that go to the performing of these tasks. They become automatic So does washing dishes and running the sewing machine, and the thousand other chores that the domestic woman does during the day . Her wits are not being matched

her mind is not kept on the alert to is; she is not absorbed in the excitement presence of Death. of a fierce struggle for success, as a are simply the result of an idle intel-lect that is thrown back upon itself be-But instead of dwelling on such

She Imagines Things. Many an innocent, well-meaning demestic man is left gasping in wonder at his wife's unfounded suspicions, her unaccountable irritability, her unexplainable moods, and he never guesses that answer to the puzzle is that the good woman has simply spent her time in imagining things because she

The greatest thing that could possibly done to prevent divorce and ease the domestic situation, would be to provide women with something to think about except themselves. They need a mental stimulus, an outside interest, and any man who knows what is good for him self will encourage his wife in joining clubs, or taking up some fad that will give her something to meditate upon except him and his shortcomings.

I, myself, believe that one of the beneficient results of giving woman the ballot will be to provide her with an inexhaustible subject of interest in polltics, and that the world will be better and peacefuller when women can concern themselves with, say, the great issue of the tariff on millinery, or regulating the milk trust, instead of price of Mrs. Jones's bonnet, or counting the number of Mrs. Smith's milk ottles on the dumbwaiter.

## Abe Martin



Toadyin' after some one that's influen tial is a never failin' sign o' inferiority. Th' hardest thing 'bout gittin' married is eatin' th' things your wife likes.

tail stores. Some people know exactly what they want and suggestion on the part of the salesman is to them a specles of affrontery. Others come who have no definite idea and who would be as helpless as a ship in the trough of the ocean if they were not guided by kindly suggestions. The varying tastes of different people call for keen judgment of human nature in the sales Some toy dealers make a practice of giving their demonstrators a certain commission on all toys sold, but as a rule this creates such a rivalry that the buyers are annoyed rather than aided by the salesman Many stores are es-

pecially concerned about the first visit of a patron. They realize that he is a little lonesome when he comes in, and that if he is properly met by the sales-man he becomes a profitable and permanent customer. Seattle's Toy Store. The city of Seattle is expected to have the most interesting toy business in the United States this year. Plans have been worked out for the establishment of a huge department store in which the stock is to be distributed

sure the store a greater amount of patronage than any other in town.

No toy dealer has yet adopted the enterprising methods of a Columbia, Pennsylvania, grocer. This grocer has a large coop of homing pigeons which he takes with him through the rural districts. After he has secured a half dozen orders he attaches an order slip to the leg of one of his pigeons and sets it at liberty. The pigeon makes a bee-line for the home store and the clerks

the scheme have felt that this would

# Years Ago To-

W. A. Wilson leaves for Atlanta, Ga., Contractor George Paul came in from Guadalajara this morning.

T. P. Shelton is in town from "Ole Virginny" to spend Christmas. Mrs. E. P. Brown returned from Boston today over the Santa Fe.
A. M. Loomis has sold to M. Ainsa for \$2000, 16 feet on San Antonio street. A marriage license was issued today to Efisio Caboni and Ida M. A. Wil-

H. M. Mundy returned this morning from Mexico to spend Christmas with his family. Collector Davis has sold to Winfield

Scott 10,000 head of long horn cattle at-\$12 per head. Bert J. Tuttle has applied in the district court for removal of his disabili-

ties as aminor. The second grade pupils under Miss Lillian Cole gave a closing entertainment last evening. The Catholic church has secured 100x

150 feet of land at the smelter and will erect a church there. The most elegant Christmas dinner to

be offered the public by any hotel will be at the Pierson tomorrow. Customs inspector Ben Jenkins is ment to his house by illness.

Doc Rudisill is down for a few days

from Las Cruces visiting with his firemen friends at the city hall. Owing to the recent retirements, the Ninth cavlary headquarters has not a single field officer serving in it. A. F. DeSmeth has purchased the en-

tire stock of Kayser & Co., and will continue the business at the old stand with George Parker as manager. The city council will try desperately hard to meet tonight. An application will be made for the loan of the arte-

sian well machinery to the government.

On the Claims Of the

## Ella Wheeler Wilcox

HESE days are shorter than those of last month. The sun rises later and sets earlier, and the heart is full of memories of other seasons-other holiday weeks With all the good cheer and bright-

ness, and cheer, and excitement about us, it is ofttimes difficult to keep cheerful as the days shorten and the nights lengthen. Only the very young refrain from

some melancholy moods of retrospec-

at such a season Those who are mature have many haunting memories. There is a mother who recalls the

child that nestled against her heart the poor needing our love and thoughtonly a year or two years or three years ago-the child is not here now. It is in glory she feels sure; but it is not here. The Many Sad Hearts.

There is the father who thinks of the acters. son who died just as he was beginning to be a comfort and stay to his parents; there are the broken homes, where unagainst another's, as the salsegirl's are; happy wives or husbands think of happler times, before the intrusion of the grasp an idea, as the stenographer's unwelcome third; or of the less tragical

professional woman is. Her brain is over loss of property, reduced incomes; with practically nothing to do and hosts of mean and ugly visaged dead.

thoughts, why not turn the attention to the living ones, the worthy ones, and the dear ones who remain near us? Why not think of the possibilities of making the rest of life a better thing than it is today?

The Claim of the Living. The dead are with God. They are bewith them in loving prayer and sweet memories; but surely we have living hearts about us needing all the bright-

ness and cheer we can bring into play. If the home is shadowed by the loss children, there are the children of others-orphan children and children of

And there is the first and greatest duty in life left to us, to make our-

selves agreeable, useful and noble char-We cannot do this by sitting continually by the tombs of old sorrows, by recalling dead delights, by grieving over vanished joys, lost friends or lost hap-

Reach out your hand to some living being who needs its clasp; speak a soft word to some living heart, that will be happier for it, and let the dead bury its

plness.

while her hands are busy, and her dis-cortent, her peevishness and her nerves holiday season for innumerable men to tender Hope.—Copyright, 1910, by the Shut the door on sad memory; open it New York Evening Journal Publishing